

### What is MEAFORD DRAGONS?

Entering its 15th year, Meaford Dragons is the exciting annual event that forms the economic backbone of small business growth in the Municipality of Meaford.

Each year, contestants compete for 5 spots at the main event, where they can win cash and prizes to put towards starting their own small business, or expanding an existing small business. They're provided with invaluable business training and advice, including assistance with creating an effective business plan. On average, 20% of small businesses make it to the five-year mark, however Meaford Dragon's winners have a 60% success rate. This provides a boost to our local economy that keeps Meaford moving forward.

## **Meet Some of the Past Winners:**



#### **Still Fields Brewery**

A farmhouse brewery with a focus on small batch, mixed culture fermentation, where the emphasis is always quality over quantity. Since winning in 2022, they have established a dynamic must-attend entertainment venue alongside their brewery.



#### **CTRE Productions**

Productions specializes in high quality video production services. Since winning the grand prize in 2016, their high profile clients list has included The YMCA, Georgian College, and more!



The Purple Hollow

Since winning in 2021, they have dedicated themselves to building a spa-like agricultural space, giving visitors a delightful day surrounded by blooms, while building connection and community for the people of Meaford.



# **Become a Meaford Dragon**

Are you an experienced business owner or professional who is interested in becoming one of the Meaford Dragons? Be a part of our stage production as an individual, and help budding entrepreneurs achieve their dreams! As a Meaford Dragon, you will provide financial support, as well as your business expertise, directly to our contestants. Your business will also benefit from maximum visibility at the event, and in all marketing material. There are two ways to participate as a dragon:

## **Corporate Dragon**

- High profile participation as a "dragon" on-stage, and during the Champagne Reception
- 4 Complementary tickets to the event, including access to the Champagne Reception
- On-stage acknowledgement throughout the event from the host
- Full-screen "dragon" bio with business logo displayed on-stage during the event
- A double page spread in the official Meaford Dragon's Event Program
- Biography, logo and photo displayed on the Meaford Chamber of Commerce website
- Corporate recognition in media public relation materials including news releases, public service announcements and all MCOC-managed social media channels

### Total Investment: \$2750

## **Dragon**

- High profile participation as a "dragon" on-stage, and during the Champagne Reception
- 2 Complementary tickets to the event, including access to the Champagne Reception
- On-stage acknowledgement throughout the event from the host
- Full-screen "dragon" bio with business logo displayed on-stage during the event
- A biography in the official Meaford Dragon's Event Program
- Biography, logo and photo displayed on the Meaford Chamber of Commerce website
- Recognition in media public relation materials including news releases, public service announcements and all MCOC-managed social media channels

Total Investment: \$1750



## **Corporate Sponsorship Opportunities**

The Meaford Dragon's Event relies on support from the business community to be successful. Every sponsorship dollar is an investment in our local economy, and is also an opportunity to show your support for Meaford's budding entrepreneurs. Sponsors are rewarded with generous exposure opportunities, at varying levels:

### **Principal Sponsor**

- Exclusivity in your business category
- 4 Complementary tickets to the event, including access to the Champagne Reception
- On-stage acknowledgement during the event from the host
- Full-screen business logo displayed on-stage during the event
- Double page logo and advertisement inside of the official Meaford Dragon's Event Program
- Identified as a Principal Sponsor in media public relation materials including news releases, public service announcements and all MCOC-managed social media channel
- Prominent Logo placement on the Dragon's Event Meaford webpage
- Recognition in

Total Investment: \$3000+

## **Corporate Sponsor**

- 2 Complementary tickets to the event, including access to the Champagne Reception
- Large scale business logo displayed on-stage during the event
- Half page business logo and profile in the official Meaford Dragon's Event Program
- Logo placement on Dragon's Event Meaford webpage
- An appreciation feature to a Social Media audience of over 6,000 local followers

Total Investment: \$1500+



#### **Event Sponsor**

- On-screen logo displayed during event
- Logo displayed in the official Meaford Dragon's Event Program
- Logo placement on Dragon's Event Meaford webpage

Total Investment: \$500+

# **Prize Sponsorship Opportunities**

Prize sponsorships are an important part of the success of this event. Both cash and in-kind sponsorships are greatly appreciated. In-kind donations can include website design, graphic design, mentoring, loans, gift certificates for business related services, and more. There are three options for prize sponsorship:

### **Cash Prize Sponsor**

A cash sponsor donates money to be used towards prizes. This prize money is used for event winners to invest into their new business, and is a crucial part of the overall success of the event. As a cash sponsor, you will receive:

- 2 Complementary tickets to the event, including access to the Champagne Reception
- On-screen logo displayed on-stage during event
- Logo displayed in the official Meaford Dragon's Event Program and Dragon's Event Meaford webpage
- An appreciation feature to a Social Media audience of over 6,000 local followers

Total Investment: \$1000+



### **Major In-Kind Prize Sponsor**

In-Kind sponsors provide goods or services that help new businesses achieve their goals. This could include things such as tax preparation, mentoring, office furniture, and more. As an in-kind sponsor, you will receive:

- 2 Complementary tickets to the event, including access to the Champagne Reception
- On-screen logo displayed on-stage during event
- Logo displayed in the official Meaford Dragon's Event Program and on the Dragon's Event Meaford webpage
- An appreciation feature to a Social Media audience of over 6,000 local followers

Total Investment Prize Value: \$1,700+

#### **In-Kind Prize Sponsor**

Just like for Major In-kind Prize Sponsors, but where the value of the prize is worth less than \$1,700.

- On-screen logo displayed on-stage during event
- Logo displayed in the official Meaford Dragon's Event Program and on the Dragon's Event Meaford webpage

Total Investment Prize Value: \$500+

## **Media Sponsor**

Media sponsors are organizations in print and broadcasting that can offer donations of radio ads, newspaper ads, and more. This initial advertising budget can provide valuable exposure that new businesses need to get started. As a media sponsor, you will receive:

- On-screen logo displayed on-stage during event
- Logo displayed in the official Meaford Dragon's Event Program and placement on the Dragon's Event Meaford webpage

Total Investment Value: \$500+



## **Advertising Opportunities**

Are you interested in advertising in the Dragon's Event program? This is an excellent opportunity to show your support for local economic development, while also creating exposure for your business or organization.

### **Business Directory**

Place a 1/8th page business card-style ad in the business directory of the event program booklet.

Total Investment: \$50 for Chamber of Commerce Members, \$100 for non-members

### **Official Program Cover Advertisement**

Get maximum exposure by placing a full-page ad on the inside front cover, inside back cover, or back cover of this year's event program. This space is available on a first-come-first-serve basis. Includes access to the Champagne Reception for two guests.

<u>Total Investment: \$1000 for Chamber of Commerce Members, \$1,250 for non-members</u>

## **Audience Choice Award Sponsor**

The Audience Choice Award is a very special feature of the Meaford Dragon's Event. After the contestants have presented, the audience is given the choice to choose their favourite! The winner is presented with this special award, which will be named after your business. You'll also receive a special Social Media feature to an audience of over 6,000 and a half page feature in the Meaford Dragon's Event official program. This prestigious opportunity is available on a first-come-first-serve basis.

Total Investment: \$500

Please note that all advertisements should be submitted as a high-resolution jpeg or vector format, in full colour. For additional information, please contact:

Meaford Chamber of Commerce, 13 Nelson St. W, Meaford, Ontario, N4L 1N1 (519) 538-1640 info@meafordchamber.ca



**Business Name:** 

# 2023 Dragons Event Sponsorship and Advertising Opportunities

Phone:

# **Meaford Dragon's Event Sponsorship Form**

ontact Person:	Phone:
ponsorship Information	
Sponsorship Type	Donation Amount (Cash or Value)
Весо	ome a Dragon
Corporate Dragon (\$2,750+)	
Dragon (\$1,750+)	
Corporate Spo	nsorship Opportunities
Principal Sponsor (\$3,000+)	
Corporate Sponsor (\$1,500+)	
Event Sponsor (\$500+)	
Prize Sponso	orship Opportunities
Cash Sponsor (\$1,000+)	
Major In Kind Sponsor (\$1,700+)	
Cash or Goods/Services?	
Major In Kind Sponsor (\$500+)	
Cash or Goods/Services?	
Media Sponsor (\$500+)	
Media Type?	

# **Advertising Opportunities**

Business Card Directory Advertisement	(\$50 members, \$100 non-members)
Inside Front Cover	(\$1,000 members, \$1,250 non-members)
Inside Back Cover	(\$1,000 members, \$1,250 non-members)
Back Cover	(\$1,000 members, \$1,250 non-members)
Audience Choice Award	(\$500)

Note that the Meaford Chamber of Commerce is incorporated under the federal Board of Trade Act. As such, we will provide a Receipt for your sponsorship or advertising contribution. We cannot issue CRA Donation Receipts.